



Thanks to Grand Table Sponsors  
**Glass, Inc.**



## The MAX celebrated its Grand Opening Gala on Friday, April 27.

The museum is dedicated to celebrating and honoring the lives and works of talented Mississippi artists who've touched the lives of so many around the world. We are extremely honored to have played such a large role in this project and truly thank each of you for all of the hard work and dedication you gave to this job. The museum is open Tuesday-Saturday, 9 a.m.-5 p.m., and Sunday, 11 a.m.-5 p.m. Visit the website at [msarts.org](http://msarts.org). #proudtobeamississippian



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# Letter from the President

For those of you that haven't noticed, things are really heating up! Temperatures are already as hot as ever, and so is our contract department. We have recently received contracts on Phoenix Orange Beach, St. Jude Research Center, ALSAC Colonnades, Westgate Residences, Mobile Courthouse and at least a dozen smaller projects all over the South and should have a contract on Four Seasons in New Orleans before this letter comes out. Our current backlog of jobs under contract is at an all-time high just over \$40 million. Wow!! As I stated in the last newsletter, most of this work will be starting in the second half of the year, so get ready to be busy!

Thanks again for all that were able to come and hear our motivational speaker Bob McCall in May. I wish we could have had everybody from every location there, but we will have him coming back, and all that didn't see him the first time will be able to hear him then. I expect all that did hear him to practice what you learned. Remember, "If better is possible, good is no longer an option."

Thanks again for all your hard work and your commitment to help us build a GREAT COMPANY!

Sincerely,

## Under Construction

Capital Ortho | Four Seasons

Madison-Ridgeland Academy

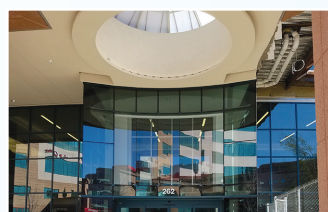
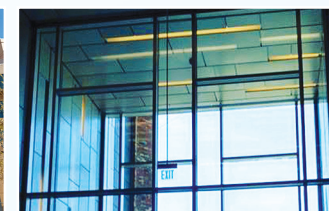
Mobile Courthouse

Phoenix Orange Beach II



## Recently Completed Projects

- 1 St. Jude ALSAC
- 2 Mississippi Arts + Entertainment Experience
- 3 Singing River Hospital



## On the Horizon

We are excited to have been awarded the contracts on Left Field Lofts at Dudy Noble Field in Starkville, Westgate Residences in Tuscaloosa, Gulf State Park Learning Campus in Gulf Shores, Millsaps Visual Arts Center in Jackson and Gulfport Transit in Gulfport.



*The Left Field Lofts will be unlike anything college baseball has ever seen! Twelve apartment-style lofts will rise above historic Left Field Lounge. Each loft offers two bedrooms, two bathrooms, an open concept kitchen and living space, one parking space, and a patio deck featuring breathtaking views of Dudy Noble Field. Loft holders will literally eat, breathe and sleep MSU Baseball. – MSU*

Project will feature approximately 2,000 square feet of Coral FL300 Storefront with 12 narrow stile doors and 24 Marvin single hung windows.



# Blast from the Past

## Employee Birthdays

MERIDIAN

- APRIL**
- 10 Victoria Alexander
  - 13 William Covington
  - 15 Jerry Cumberland
- MAY**
- 07 Henry Eldridge
  - 09 James Miles
  - 23 Michael Harwell
  - 30 Johnny Cumberland

- JUNE**
- 26 Murphy Culpepper

GULFPORT

- APRIL**
- 08 Michael Guillotte
- JUNE**
- 26 Brandon Cooper

FOLEY

- MAY**
- 21 Justin Morris

## Milestones

- |   |  |                                 |   |   |  |
|---|--|---------------------------------|---|---|--|
| <b>1 YEAR</b><br>Victoria Alexander<br>Cheryl Hillman<br>Sheri Hoy<br>Mason Terry | <b>2 YEARS</b><br>Murphy Culpepper<br>Sherie Dover                   | <b>5 YEARS</b><br>Ron Markham   | <b>9 YEARS</b><br>Michael Guillotte<br>Buddy Pickard                                | <b>12 YEARS</b><br>Justin Smith                 | <b>17 YEARS</b><br>Albert Combs<br>Leon Thomas |
|   | <b>4 YEARS</b><br>Josh Bowers<br>John Brasher<br>Kristin Kirkpatrick | <b>6 YEARS</b><br>Stephen Dyess | <b>11 YEARS</b><br>Jerry Cumberland<br>Henry Eldridge<br>John Elmore<br>James Miles | <b>13 YEARS</b><br>Jay Thomas                   |  |
|   |  |                                 |   | <b>14 YEARS</b><br>Adam Brumbelow<br>Tony James |  |

# FEATURED Jack Combest

I worked in the airline industry for 28.5 years with Southern Airways, Republic and Northwest in Meridian, New York and Memphis, and after 9/11 things got really weird in the business, so I decided to make a career change but didn't really know what I wanted to do.

I saw Robert at the golf course one day and said, "Do you have any openings at Glass Inc.?" He really didn't have an opening but asked me to come and talk to him, so I did. About two weeks later he called and said, "I think I want to hire you." So, I retired from the airlines and came to work here in 2005 to work in the City Sales Department and then eventually became the City Sales Manager.

I appreciate Robert giving me the opportunity to learn the business and all of the support he and Beverly have given me over the years. We work hard, but we also have a lot of fun along the way. I consider them not only my employers but my friends as well.

My days are pretty crazy; some days I might be in four different counties taking care of people needing shower doors or broken glass repaired. But I enjoy being able to get out of the office and meet a lot of new people. As a company, we have done some amazing things that I am so proud of. Also, my job would be much harder if I did not have the help of all of the install and shop guys. I appreciate all of their support and hard work. I'm thankful to have them on my team.



About four years ago I showed up at the office one morning to find a big black Lab in the parking lot soaking wet. I fed him and put him in my office to try and figure out where he came from. He was exhausted and slept all day, so I called my wife, Lynn, and said, "We are having company tonight." Our white Lab, Tide, became friends with him immediately. We discovered he had a chip in him from Maryland but with a disconnected phone number, so we ran an ad, posted on Facebook, put up flyers but could not find his owner. So Robert and Beverly said, "Let's make him the shop dog." And from that day forward Nick became a permanent fixture at Glass Inc., or you might see him out making calls. Everyone loves him, and I have customers who come out to the truck just to see him. He has the best of both worlds. He comes to work with me on most days and gets everyone's attention and then gets spoiled at our house at night.

*Jack's number one hobby is golf, and he has been known to help win some golf tournaments representing Glass Inc.*

*He has been married to the former Lynn Bruner for the past 26 years.*



*"Robert gets an A+ in the having fun category."*

## FACES OF MCM

**MCM-MERIDIAN DONORS | KRISTEN & ROBERT SMITH**

Kristen Smith and Robert Smith of Glass Inc. in Meridian have championed MCM-Meridian since early in its fundraising as both donors and volunteers. The father-daughter duo has helped secure nearly \$300,000 for the project and are active members of MCM-Meridian Partners, where Kristen serves on the board.

"Glass Inc. was involved with MCM in Jackson when it was built," Robert explains. "During construction, we learned what the museum was all about and what it would do for the youth of our state. We were naturally excited to hear about the plans to build a satellite museum here in our hometown and decided to help make it a reality," he said.

"From the first time I got wind that Meridian was getting a satellite museum, I could not wait to get involved," Kristen added. "Our community and our children will tremendously benefit from the multidimensional learning opportunities that the museum will provide. I could not think of a better project to get on board with."



## Coming Soon

We could not be more excited for Meridian to soon have the Mississippi Children's Museum-Meridian! Check out the latest MCM Playbook at [mschildrensmuseum.org](http://mschildrensmuseum.org) (under Know>Publications) and learn how you can help us get one step closer to making this a reality!



# FEATURED Rob Smith

I was born in Greenwood on September 7, 1979. I have been married to my beautiful wife, Lauren, for two years now, and we have two beautiful children together, Kinsey, 14, and Judd, 8.

In January of 2000, after giving college a try twice, I realized that it was not for me. I called Dad and asked if I could come to work for him. With hesitation, he said, "Yes, but you are going to have to work your tail off and prove yourself." So I did, and with that, I had the mentality that I was going to work as hard as or harder than the man next to me.

Eighteen years later, I still have that mentality. I started as a helper on a truck in Meridian. A year later, I was running a service truck. I worked in Meridian for eight years, then moved to Gulfport in 2008. I now help manage our service department and also estimate and manage contract jobs.

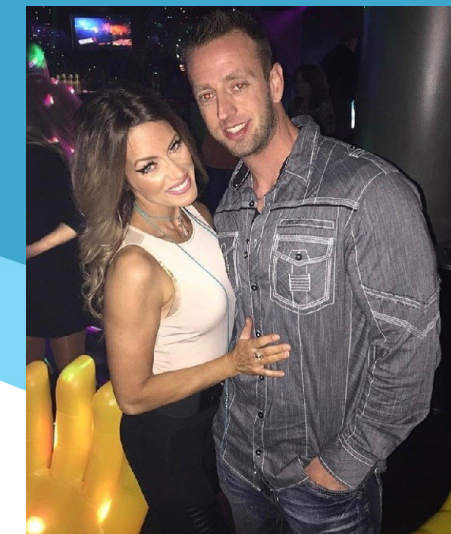
In the last 18 years, I have learned a lot, especially from the old-school glaziers: Max Lee, Jugghead, Dale Minchew, Mitchell Moffett and others. Working for Dad has definitely had its challenges, but overall has been rewarding. He has always stressed two things: one, "A man is only as good as his word," and two, "Nothing in life is given. It is earned." I am grateful to be a part of the Gulfport crew. From our managers to our installers, we make one heck of a team!

***In Rob's spare time, he enjoys hunting, fishing, boating and spending time at the islands with family. He also helps coach his son's baseball team.***



# FEATURED Josh Smith

Born and raised on the Mississippi Gulf Coast in Gulfport. I have been there my whole life. I have been married for 10 years to my wife, Diana, who was my high school sweetheart. In my spare time, I enjoy working out, managing my side business, Nutrition Xcellence and Custom Built Personal Training, attending car meets and cruising in my Corvette.



I am a third generation glazier. My grandfather JP Smith started in the glass business in 1933 as a field superintendent. He moved on to be an owner of the Binswanger franchise in Houston. Although he was an owner, he stayed working in the field with the guys.

My father and four of my uncles were all glaziers. James, my uncle, actually took Robert under his wing and taught him everything he knows about glass. He taught him the difference between plate and tempered glass.

After Hurricane Katrina, me, my dad and another business partner started our own glass company and were very successful for about eight years. When the economy took a turn for the worst we sold out to a glass company out of Louisiana. After about six months I got back out there trying to find work at local glass companies. Every local company knew who I was because of my dad and uncle, except Glass Inc. They were the only ones who had never heard of me before. I took an application, filled it out, turned it in and walked out of the door. The lady at the front office ran out into the parking lot asking me if I had a moment to speak with the manager. She saw all of my experience that was listed on the application and knew that I would be a good fit at Glass Inc.



Josh Smith's grandfather JP Smith

I am thankful that Glass Inc. welcomed me with open arms when no one else would, while they were going through the same struggles as everyone else. My favorite project and the most complicated and most challenging project that I have worked on has been Gulfport Memorial Hospital. I was one of two field superintendents on the job. Robert came up to me when it was almost complete and told me that I would have an office job once Memorial Hospital was over with. He kept his word. I started in the office as City Sales Manager and Project Manager. As of now I am currently still doing that, but also contract estimating.

## Learning by Doing

MSU Building Construction Science students got real-world experience with a tiny-house project. Nearly 30 students spent the full academic year working on several projects leading up to the design and construction of steel and wooden house frames. The students were split into two teams and were responsible for designing, researching and exploring materials and fabrication methods, planning construction, and building every element of the two structures. The steel-frame house included light gauge steel studs, precast concrete wall panels, fiber cement board cladding, steel wall panels, vinyl windows, a metal roof, gypsum board interior walls, plywood upper interior walls and a metal ceiling. Glass Inc. assisted in teaching the students how to fabricate and install a curtain wall system. Soon after the project was complete, Robert, who is on the advisory board for the BCS program, was asked to speak to the students. He spoke on the importance of our industry and emphasized to the students to not limit themselves to working only for general contractors when they graduated from college. #subcontractorsneedlovetoo



## Customer Testimonial

**Renee Davis McDonald**  
Owner of Pretty Presentations Event Rental Company  
Meridian, MS

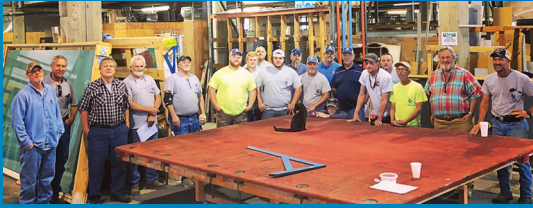
I just wanted to let you know how unbelievably pleased we were with the installation your team recently did for Pretty Presentations Event Rental Company. From my initial call to Jack to the execution of my plans your entire team was organized, efficient and detail oriented! They managed my install under some pretty tight parameters as we continued business as usual.

We could not have been more pleased with Glass Inc.'s superior work! Thank you, thank you, thank you for putting the "shine" on my building!



# Safety Meeting

May 7th we had our annual safety meeting. We would like to thank our Safety Director, Jack Rush, for coordinating this meeting and for always making sure our guys are safe! Congratulations to our winners: Leon Thomas-\$500, Josh Bowers-\$200, James Miles-\$100, Keith Smith-\$100 and Jason Bledsoe-\$100. Safety is such a big factor in our industry, and we want to recognize all of our employees for the effort that they put into making sure safety comes first.



**"Safety doesn't happen by accident."**  
- Anonymous



## In the Spotlight

### Bob McCall Visits

Thursday, May 17th, we welcomed motivational speaker Bob McCall. Bob attended Tuskegee University, where he majored in Building Construction Technology. Bob worked for Alliant Energy, Progress Energy and Duke Energy during his career. At Duke Energy he was General Manager of Fleet Services, where he was responsible for managing over 13,000 vehicles and



mobile equipment valued at over \$600 million, operating in six states with 58 locations. After 33 years in the industry, Bob retired, and he now follows his true passion of helping companies and organizations build a culture of high performance.

### Fish Fry Friday

Thanks to our Fab Shop Manager, Henry Eldridge, our Meridian crew feasted on fried fish for lunch on June 1st.



### CPR and First Aid Training

On June 5th, Nicholas Patrick, with Professional Safety Services taught our Foley branch CPR and First Aid training.

## Congratulations

### Birth Announcement

Wilson Martin Schutten was born on March 15, 2018. He is the fifth grandchild of Keith and Cabrini Bowe.



### Just Married

Congratulations, Justin and Jamie Smith, joined together in marriage on March 30th!

### Getting Married

DJ Ladner popped the question to Meranda Brennan on May 19th, and she said YES!



### Class of 2018

Mason Terry graduated with highest honors from Meridian Community College with an Associate of Arts degree. He will be with us until the beginning of August, when he will go to Mississippi State to pursue a Mechanical Engineering degree. We wish him the best of luck. GO, DAWGS!



*Thank You*  
for choosing us as  
**BEST GLASS REPAIR**

