

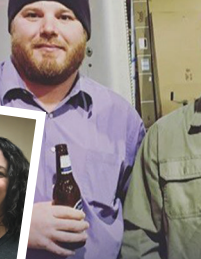


HAPPY HOLIDAYS!



Job Site Selfies!

Here is a look at some of our team members on the job!



2017 Christmas Card Winner

Congratulations to Alison Humphreys on winning the Christmas Card Competition this year!

Alison is the 7-year-old granddaughter of Jack and Sheri Rush.

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Letter from the President



Cool weather and holidays are always a reminder of the end of a year. I hope you all are enjoying both! I also want to give you a big thank you for all your hard work to make this a successful year for Glass Inc.

This year we have worked from the beaches of Miami, Destin, and Perdido Key in Florida to Mobile, Citronelle, and Tuscaloosa in Alabama and over to New Orleans, Houma, and Monroe in Louisiana and up to Memphis, Tennessee, and back down to Jackson, Madison, Vicksburg, Gulfport, Biloxi, Pascagoula, Philadelphia, Starkville, and Meridian in Mississippi. We also won three construction Merit Awards from ABC Mississippi along the way! Wow, no wonder time has flown by!

It's also the time of the year to enjoy time with your family and friends, watch a little football, shoot a few ducks, have a few parties, chase a few bucks, and for the ladies shop till you drop. I look forward to hearing all the stories!

Thanks again for all you have done to make this company what it is today, and I truly wish you and your family a Merry Christmas and a Happy New Year!!

Safety Spotlight

“Safety is a very important thing. Sometimes you have to do things that you don't want to do in order to get the job done. You have to be as safe as you can possibly be. The rules and regulations are sometimes too strict, but I want to make sure that my guys are always as safe as they can be so that they don't hurt themselves or anyone else. I want to make sure my guys leave the same way they came to work that day. Our guys always do what they are supposed to do in order to make sure they get home safe to their families.”

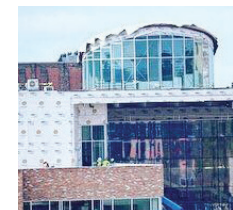
KEITH SMITH AT CENTURY TOWER



Under Construction

MS Arts + Entertainment Experience – Meridian, MS

Glass Inc. has completed the exterior acoustical CW and structural glass wall packages on the project. At this time, we are installing acoustical windows and doors in the studio, fire rated CW at the elevator, and interior storefront in the administration and studio wings. In the coming weeks we will start installing the heavy glass door package, which consists of 10 singles and 12 pairs. The project is on schedule and looks amazing.



St. Jude ALSAC – Memphis, TN

The exterior package of St. Jude is approaching 90 to 95% complete. The majority of the remaining work on this package involves the main entrance, which hasn't been ready for installation. Glass Inc. is also doing the interior package, which is a significant job within itself.

The interior material is starting to hit the job site, and that work will be the focus going into the holiday season. Glass Inc. has received high praise for the work we have done on the St. Jude campus, from not only the contractor but also the owner, St. Jude Hospital. The work that we have done on St. Jude ALSAC definitely played a huge role in our being considered for the St. Jude Research Tower.

Singing River Hospital – Pascagoula, MS

Currently we are in Phase 5 at Singing River. Our scheduled completion date is February 1. We have 17 psych windows and one CW. at ER remaining.



ERDC – Vicksburg, MS

The finishing touches are being put on this project. The exterior's complete with the exception of hanging the doors as we wait on some other work to be done first. The interior's being finished with interior door view lites and a few other small items. This job should be complete within the next few weeks.

Mobile Courthouse – Mobile, AL

The exterior is approximately 95% complete. We are waiting on the stonemasons before we finish installing the face caps on the CW windows. We have started doing some preliminary layout for the screen wall. We are going to wait until March to install the revolving door due to all of the other trades getting equipment in and out of the building. The scheduled completion date is April 28.



Vendor Testimonial

GRANT MCALLISTER with Coral Industries

Coral Industries has immense appreciation and respect for Robert Smith and the entire Glass Inc. staff. It was around 2003 when we first started working together. Robert was the first person I contacted for an opinion and advice on our approach and business model for what was to become Coral Architectural Products.



I truly value the relationship we share and our working together as a team. Glass Inc. has always been willing to bring us into the fold on new projects or products they feel would be a good match for our business. Likewise Coral has always tried to reciprocate, doing the same on projects that seem to be a good fit for Glass Inc. Everyone from Robert down is professional, knowledgeable, and experienced. This makes for a great working relationship by helping us to understand the installer's perspective when working with our products. As a result, we have designed several new systems, and we continue to pursue feedback on product and business ideas as they come about.

I simply cannot say enough about how much we appreciate Robert and our relationship with everyone at Glass Inc. You all are a significant reason for much of the success Coral has enjoyed over the last several years.

Sincerely,
D. Grant McAllister



Blast from the Past

Employee Birthdays

MERIDIAN

OCTOBER

- 04 Ken Caldwell
- 09 Leon Thomas
- 18 Rico McCollum
- 30 Albert Combs

NOVEMBER

- 06 Kay Parker
- 08 Jay Thomas
- 09 Trent Mosley
- 10 Buddy Pickard

11 Michael Sullivan

- 13 Ronnie Majkrzak
- 14 Keith Smith
- 17 Tony James
- 26 Robert Smith

DECEMBER

- 01 Kristin Kirkpatrick
- 10 Cheryl Hillman
- 16 John Elmore
- 22 Lana Chandler
- 24 Billy Jones

GULFPORT

NOVEMBER

- 23 Paul Barfield

DECEMBER

- 16 John Brasher
- 23 Sean Guillotte

FOLEY

OCTOBER

- 29 Keith Bowe

NOVEMBER

- 23 Jason Bledsoe
- 23 Jennifer Roberts

DECEMBER

- 28 Joe Heiden

Milestones

1 YEAR

- Jonathan Clark
- Tammy Mollett

2 YEARS

- DJay Ladner
- Sean Guillotte
- Brandon Cooper

3 YEARS

- Sarah Hagwood

4 YEARS

- Mike Crane

6 YEARS

- Jennifer Roberts

7 YEARS

- Josh Smith

8 YEARS

- Wendie Marler

9 YEARS

- Rob Smith

12 YEARS

- Johnny Cumberland
- Jack Combest

FEATURED

Beverly Smith

Wendie Marler

Beverly and I met when we worked together a million years ago at MP&G. We hit it off immediately and became fast friends. I remember meeting her for the first time like it was yesterday; she was wearing a red outfit with big hair and shoulder pads.

We've always had fun together and could make each other laugh. Whether it was a girls beach trip in the old days with Tiffany and Deanna from MP&G or a trip to the fair where we all wore our matching Glass Inc. vests, we've really had some good times! And she actually thought the panty caps I made for her 50th birthday were funny. She was such a good sport; she even wore one for a picture so that we could always remember the time Beverly "wore panties on her head!"

Beverly has taught me so much over the years where work is concerned. But I think the number one thing that sticks out in my mind she has taught me, and it may seem trivial, is "document, document, document ... everything." And I can't tell you how many times this has saved me in the past and I thought to myself afterwards, "Thank goodness Beverly always drilled that into my head!"

Beverly has always been there when I needed her, whether to give advice or to listen to me ramble on and on about something, or as just a shoulder to cry on. I'm so glad to have known her these many years and so proud to call her my friend. I'm looking forward to many more years of fun and friendship!



Beverly Smith and Wendie Marler

Mitchell Moffett

I've been working with Beverly since MP&G. We've been through a lot together, some good and some bad, but mostly good. She has become a very good friend of mine through the years. There are a lot of things that we haven't always seen eye to eye on, but I have a lot of respect for her and her ideas. Glass Inc. wouldn't be the same without Mrs. Bev.

Joe Heiden

I met Beverly at MP&G, and we have been close ever since. Beverly is one of the best ladies I know. She is extremely smart, thoughtful, kind, and loving. She's taught me as much as anyone.

Janet Crabtree

I know others have worked with Beverly longer (I missed out on Wendie's "panty party" for her) than my 11 years with Glass Inc., but I have had the privilege of counting her as, in our terms, "a lifelong friend." That being said, we've managed to keep our business relationship separate from our personal one. So we are a good example of actually being able to work with friends. Beverly was right when she called me and said, "I think we have a position that you'll be interested in now." Moving to Foley with Glass Inc. was definitely a great fit. Working with Beverly has been a great pleasure; she's tough, but you'll never find anyone fairer. She is always there to guide, lend a hand, help if you have a problem; you know you can count on Bev. She can also, make you laugh till, ya gotta find a bathroom quick!! She'll even stay up until 2 a.m. climbing on scaffolding to decorate a company Christmas tree! A truly great boss. She is an essential part of what makes Glass Inc. employees feel like family.



Janet Crabtree and Beverly Smith

Sherie Dover

Beverly and I had this wonderful chemistry from the moment we met. It was as though we were lifelong friends. This connection has afforded me the opportunity to have a friend and a career mentor. Beverly saw something in me and I in her. She has strengthened me, taught me, and embraced me. Beverly has amassed a huge amount of knowledge and experience in her career. In the short amount of time I have been with the company I have gleaned only a small portion. I am looking forward to learning as much as I can from her.



Beverly Smith, Wendie Marler, Robert Smith, Kay Parker, Kristin Kirkpatrick and Lana Chandler

Kristin Kirkpatrick

Beverly and I have worked together for a long time, and I have learned so much from her. Not only at work but also in life. She is not only a boss, but a friend and mentor. Beverly works so hard and perseveres without fail, and I hope I can accomplish half as much as she has.

Robert Smith

Beverly was my first employee even before there was a company. She left her job to help me get Glass Inc. started without even knowing how long it would take to be able to get a paycheck. Wow! She figured out what type of software we needed and set up our accounting, our accounts receivable, our accounts payable, our inventory, and our payroll procedures. She also became our company Chief Financial Officer and our Vice President! This was all before Glass Inc. opened in July of 1999. Wow!!

Since that time she has literally set up and managed every system or procedure that we have in this company today, Handled our health insurance, kept me straight, negotiated our payment terms with vendors, handled our computer systems, kept me straight, audited our branches, set up our 401(k), and counseled and mentored numerous employees, just to name a few of her accomplishments! Did I mention she kept me straight? You see, our deal from the start was that I would handle the outside of the business and she would handle the inside of the business! Beverly certainly has done her part! Wow!!!

The last 18 years have flown by. It's had its high points and its low points, as does everyday life, and I've been extremely lucky to have had her by my side through all the ups and downs. Without a doubt Glass Inc. would not be what it is today without her!!

She has been my rock, my partner, my soul mate, and The Love of My Life!



Beverly and Robert Smith

The Big 6-0!

We wanted to recognize the members of our team who turned 60 this year!



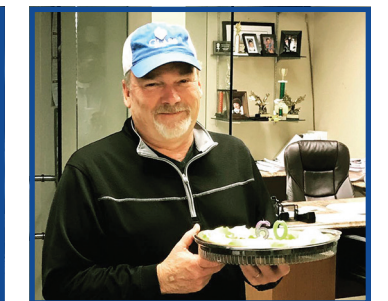
JACK COMBEST



JANET CRABTREE



BILLY JONES



RONNIE MAJKRZAK



BEVERLY SMITH



ROBERT SMITH



LEON THOMAS

Christmas Card Entries

Check out some of the other awesome Christmas card entries we received.



ANDER HUMPHREYS, AGE 7
Grandson of Jack Rush



AVERY HUMPHREYS, AGE 9
Grandaughter of Jack Rush



CEALY KIRKPATRICK, AGE 10
Daughter of Kristin Kirkpatrick



LYNLEE MINCHEW, AGE 5
Grandaughter of Dale Minchew



MARY BETH DOVER, AGE 16
Daughter of Sherie Dover



ELI KIRKPATRICK, AGE 7
Son of Kristin Kirkpatrick



In the Spotlight

ABC BBQ team

A few of our crew participated in the ABC BBQ cook-off on October 27.



Glass Inc. Golfers

Our team took home first place in the Yates Construction Golf Tournament, benefiting the American Heart Association.



2017 GlassBuild America Show

Rob and Josh represented us well at the 2017 GlassBuild America show in Atlanta!



ABC Mississippi Merit Awards 2017

We're proud to have won Merit Awards for UMMC School of Medicine, Neshoba Central High School, and Vista del Mar.



Class of 2017

Congratulations to Lana Chandler on graduating with a nursing degree from MCC. We wish her the best of luck, and are happy to have had her on our team for so many years! We thank you, Lana!

