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Letter from the President

I hope you all have enjoyed your summer, and if you are like me, you're ready for some cooler weather. Good news: fall is right around the corner! Football is about to kick off a new season, and baseball, at least at the Little League level, is finally over. Congratulations to all the Glass Inc. teams!

This year won't be our best as far as billings go, but it's definitely the biggest year we've ever had for landing contracts. Our current backlog of jobs under contract is approximately \$42 million, and the majority of it will be done between September 2018 and September 2019. We have already started hiring additional people and buying new equipment to help us complete this work. So if any of you know of someone with a good work ethic that's willing to learn our business, please send them our way, and we will be glad to train them!

During this next quarter we will be starting Phoenix Orange Beach, Four Seasons New Orleans, St. Jude Research in Memphis, Campbell Courthouse in Mobile, WestGate Condo in Tuscaloosa, and at least a dozen other projects throughout Mississippi and Alabama. If you like overtime, you're definitely in the right place. And as always, please work safely. There is nothing more important to me than the safety of our people!

Thanks again for all your hard work; it is what makes our company stand out above the rest!



Josh Bowers at Thirty-One

We would like to recognize Josh Bowers, "Bubbles," on his commitment to safety on the Thirty-One condo project.

We appreciate your hard work, Josh!



Under Construction

Thirty-One | Campbell Courthouse

Comfort Suites | St. Dominic's

St. Jude Research Tower

Phoenix Orange Beach II































Mississippi Aquarium, Gulfport, MS





Employee Birthdays

01 Jodi Minchew

14 Mitchell Moffett

14 Sheri Hoy

18 Ron Markham

28 Terry Pope

29 Erica Brassfield

AUGUST

20 Jack Rush

SEPTEMBER

- 06 Beverly Smith
- 12 Tammy Mollett
- 18 Mason Tabb
- 30 Jack Combest

Rob Smith

03 Daniel Fogel

AUGUST

26 Mike Crane

SEPTEMBER

16 Adam Wall

26 Justin McMullan

Milestones

1 YEAR

Dylan Ladner

2 YEARS

3 YEARS Mason Tabb

4 YEARS Justin McMullan **Adam Wall Pat Jenkins**

6 YEARS Paul McKeown

8 YEARS **Terry Pope**

Jason Bledsoe

12 YEARS **Janet Crabtree**

10 YEARS

13 YEARS

18 YEARS **Paul Barfield**

Rico McCollum

19 YEARS

Joe Heiden **Billy Jones Dale Minchew Mitchell Moffett Beverly Smith**

FEATURED

Albert Combs

Born and raised in Meridian, I have been married to Kathy since 2000. I have worked at Glass Inc. since 2001, Before I came to Glass Inc. I worked at PrimeStar and did satellite install. Whenever Mississippi Paint and Glass folded under, Leon, Billy Jones and myself came over to Glass Inc., and Robert hired us all on the same day. He told me to learn the trade, get me some tools, and then I could make some money.

I appreciate Robert for giving me this opportunity to work for Glass Inc. I work with a bunch of good ole country boys, and I appreciate everyone helping me out throughout the years. I have learned a lot from Mitchell, Dale, Billy Jones, Buddy, Max Lee and Rob. I have gotten to work with everyone because I have only worked in Meridian. I have a lot of animals that I take care of, so Robert has always let me work from Meridian. I have had the opportunity to work with everyone instead of being stuck with just one person. Jack keeps us rolling, and we stay busy most of the time. I mainly do shower doors; those are my bread and butter. I do about 99% of all of the shower doors that are sold out of Meridian.

In my spare time, I love taking care of all of my animals. I have goats, chickens and bloodhounds. I am a member of the Sons of Confederate Veterans. We honor our ancestors by meeting once a month. In 2017 I was voted in as Commander. Every meeting I have to get up and give a speech. I have learned so much from researching the Civil War, which my Granddad fought in. I have really enjoyed working for Jack as well. Everyone down here has been excellent to work with, and I am happy to be where I am.



I mainly do shower doors; those are my bread and butter.



Happy 19th Birthday to Us!

On July 4, 2018, we celebrated 19 years in business.

04



FEATURED

Daniel Fogel

I was born in Indianapolis, Indiana, and raised there until I was about 13, when I moved to Spencer, Indiana. I have two kids with my fiancée, Rebecca Nolan. We have been together for 18 years. My fiancée's parents are from Foley, so we moved here in 2003 to be closer to them.

I worked on a golf course for Woerner Turf, I was a bartender at Applebee's, and I worked at Express Oil all at the same time when I started working for Glass Inc. Jason Bledsoe came into Express Oil to get his oil changed, and I asked him if they were hiring. I put in an application and was hired as a helper. I have now been with Glass Inc. for going on 15 years.

I have always worked in contract. I believe the first project I worked on was Island Towers. When we started Turquoise I became a lead man for Paul Barfield. My main job was to make sure that what Paul wanted to happen got done and got done right. Turquoise was by far my favorite project. It is the best project we have ever done. I also enjoyed working on CenturyLink. I was only there for about two weeks to replace someone who couldn't go back up there. It was just a very nice project to be a part of.



In my spare time, I enjoy tournament bass fishing and firearms training.

I am now a Superintendent. My first big project to oversee was Phoenix Gulf Shores. I then took over Vista Del Mar when Jason Bledsoe left to oversee the OWA project.

In my spare time, I enjoy tournament bass fishing and firearm training. I have been a firearm trainer for a few years now. I took a training class, and it all just started from there. Right now I am overseeing Comfort Suites in Gulf Shores, and I will soon be overseeing Phoenix Orange Beach II.



Customer Testimonial

Roland Terry, Construction Services, Inc. Meridian, MS

I have been with Construction Services for 10 years now. In my time here, Glass Inc. has always been a name that I can count on for everything from just a few windows to multistory, much more complex projects. We here at Construction Services look forward to continuing a long and prosperous relationship with one of the Southeast's premier storefront contractors.

FEATURED

Michael Guillette



I was born in Jeanerette, LA. It is known as sugar cane country, so that's how I stayed out of trouble my whole life, by running through sugar cane fields. I graduated from high school and went into the military and served as a paratrooper. I was stationed in Berlin, Germany, for two years. I got to see a lot of old historic sites.

After the military, I worked in the oil field in Colorado. I met my wife, Christine, in Louisiana when I was working on an oil field there. I fell in love with her the first time I saw her. Her dad is a retired naval officer and lived in Gulfport, so we moved here to be close to her family. We have been married for 18 years. Together we have Sean, and I also have two stepkids, Rachel and Ian, who passed away a few years back.

A few years after Katrina, a friend of mine told me about Glass Inc. I came and interviewed with Billy Jones. I have been with the company for almost 10 years and have no desire to go work anywhere else. Mobile Federal Courthouse with Brandon Cooper and John Elmore was a good project to be on. I liked being high in the air and caulking the windows as fast as we did.

In my spare time, I enjoy home improvement projects around my house. Every Thanksgiving I go up to Atlanta and deer hunt with my brother-in-law. This Christmas my son, Sean, and I are going to go hog hunting in Texas. I love to hunt.

My other passion is cooking. My favorite dish to cook is smothered Boston butt with all the trimmings.

Michael's Famous Boston Butt



INGREDIENTS

Clove of garlic

Bell pepper

Onion

Carrots

Potatoes

Mushrooms

Brussels sprouts to taste

Any questions, just call Michael!

DIRECTIONS

- 1 Generously season with dry rub: salt, pepper, onion powder, garlic powder, cayenne pepper.
- 2 After you dry rub your butt, sear it on the grill; once it is charred you let it rest for 5-10 minutes.
- Melt 1 cup of white distilled vinegar and 1 stick of butter in microwave. Get a turkey pan and pour into the pan.
- 4 Put butt in the pan and cover it with tinfoil. Put it back on the grill at a medium heat. Check it about every 30 minutes and add chicken stock as needed. Let it cook until the meat starts to shrink and you start to see the bone.
- Dump all the vegetables in, and add more chicken stock to cover vegetables about halfway. Cover it up and cook until vegetables are tender. Then your butt is ready!

06

In the Spotlight



ABC Convention

Robert and Beverly Smith, Justin and Jamie Smith, Johnny and Tina Cumberland, and Kristen Smith represented us this summer at the ABC Convention in Point Clear, AL, July 19-July 22.







Farmer Dink

Meet Farmer Dink. Dink lives in Itta Bena, MS, and has been a farmer there all his life. He has been flying airplanes since he was 16. Dale Minchew and Terry Pope had the opportunity to take a ride in his plane while working in Itta Bena this summer. #minchewinmotion #terrytakesflight



Justin and Stephen were invited by vendor Division 7 to a Boston Red Sox game this July.







Power of the Purse Sponsors

Kelli Blackwell and Pat Jenkins enjoyed a night out supporting the Imagination Library by attending Power of the Purse on August 23 at the MSU Riley Center.

ASA's 1st Annual Golf Tournament

On September 13, Jack Combest and Robert Smith enjoyed a round of golf at the Deerfield Golf Club in Canton, MS. #beveragesponsor

